

SRMUS/PAT/2021-22/191

Date: 13-4-2022

PLACEMENT DRIVE NOTIFICATION

Company	Infinity Learn
Company Type	Edutech
About the Company	A protégé of Sri Chaitanya in the Ed-tech space, Infinity Learn is completely transforming the digital learning landscape. Driven by a digital-first approach and led by the industry's best digital talent, we are on a mission to impact every learner's life. With over 36 years of experience in the education domain and highly versatile leaders, we understand the needs of every child and how to bring their dream to reality. Backed by 3 decades' experience - Infinity Learn will transform the learning experience for both teachers and students.
Job Title	Trainee
Job Description	<ul style="list-style-type: none"> • Will have to do consultative outbound calls & follow-up calls on a daily basis with prospective students & their parents. • Fix appointments and conduct demo sessions on a daily basis with prospective students & their parents. • Understand Customer profiles & learning problems to explain implications of ineffective learning methods and create the need for Infinity Learn course offerings through a structured Counselling Session with the student and the parents. • Handle Objections and Price Negotiation to generate Sales Revenue. • Learn / Upgrade one's own Product Knowledge, Sales Skills, and market understanding to achieve and exceed growing Sales target(s).
Job Location	PAN India
Eligible Degrees	BBA
Eligibility Criteria	NA
Desired Skills	<ul style="list-style-type: none"> • Possess sound knowledge and understanding of customer (students and parents) behavior • Have good communication skills in English and Hindi with professional presentation • Comfortable working with 6 days (Monday off) in a Fast-Paced Environment • The candidate should have broadband service and a laptop/desktop with functional audio/video plugins.
Compensation (CTC)	INR 4 LPA
Selection Process	Will be informed later
Date of Interview	Will be informed later
Venue	Online